



Larry Robinson

Center Director

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Larry Robinson serves as center director and leads the Maine MEP field staff in efforts to foster manufacturing innovation and economic growth in Maine. Appointed center director in 2012, Larry brings to the position more than two decades of experience working with leading manufacturers. Since joining Maine MEP as a project manager in 2004, he has helped clients achieve more than \$30 million in impacts.

As center director, Larry is responsible for the strategic vision of Maine MEP and ensuring that the organization delivers leading-edge programs and services that can help Maine companies achieve world-class performance. Larry manages the state-wide field staff and has taken a leading role in expanding Maine MEP's strategic partnerships.

Prior to joining Maine MEP, Robinson worked as a program manager for the international electronics manufacturer Sanmina-SCI, where he managed the largest revenue producing program on site, with \$60 million in annual sales. He was responsible for pricing negotiation with customers, capital, and supply chain management, manufacturing scheduling, and product delivery.

Before Sanmina-SCI, Larry was a process engineer and engineering group leader at Hussey Seating Company in North Berwick, Maine. There he coordinated the activities of an engineering department and was involved in new product development, corporate re-engineering efforts, engineering project assignments and capital budget analysis.

Since 1983, Larry has served with distinction in the U.S. Navy and U.S. Navy Reserves. A naval reserve officer (Commander, O-5) and senior intelligence instructor, Larry's most recent mobilization was to Kuwait for ten months in 2017-2018. In Kuwait Larry led over 80 intelligence professionals in support of the defeat ISIS campaign. After mobilization he has returned to his reserve position as Commanding Officer of a 30 person reserve unit at FT Dix, NJ.

A graduate of the University of Southern Maine, Larry earned a Bachelor of Science in Industrial Technology and an MBA with a concentration in operations management. Larry is also a graduate of the U.S. Air Force Air Command and Staff College with a Master's degree in military operational arts and sciences. He has continued to pursue professional and industry certifications, including Lean Facilitator Certification, Advanced Project Management Certification and Performance Management Facilitator Certification.

Throughout his career, Larry has been active in professional organizations. He has served on the Industrial Technology Advisory Board at the University of Southern Maine-School of Technology, the New England Board of Higher Education, and currently serves on the board of the New England Trade Adjustment Assistance Center.

