



## **John D.K. Karp** **Business Growth Coach**

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John D.K. Karp served as an MEP Project Manager (2000-2005), rejoining MEP as a Growth Coach in 2011. As such, Mr. Karp uses Innovation Engineering principles in working with manufacturers on developing house capacity for rapid product and process development. He also performs outreach for MEP partner organizations, i.e. Maine Technology Institute, Maine International Trade Center, and University of Maine.

As an MEP Project Manager, John was a strategic advisor on new technology commercialization/business development. His responsibilities included financial comparisons/feasibility analysis of new product opportunities, materials and production process selections, technology transfer/licensing, business planning, enterprise formation, joint ventures, technical product sales management, strategic marketing, intellectual property, and access to capital.

Co-located at the Maine Technology Institute, John also serves the additional role of liaison between the two organizations and assists both MTI and MEP clients. John also has a detailed understanding of MTI's programs as well as MEP's, making him a very effective resource to bring maximum benefit to the clients.

John also remains a Principal at Karp Strategic Consulting, Freeport, Maine with \$10 million in revenues and a focus on growth strategy for their technology based clients.

Since 1984 at Portsmouth Naval Shipyard, John has had a diversified engineering career in which he fine-tuned skills at entities including AEC Engineering, Central Maine Technical College, Navtec Inc., Syrs Scientific, LLC, and Tuff Gear USA, that he uses today as an MEP Growth Coach.

John is a graduate of Northeastern University with a BS in Mechanical Engineering, with dual concentrations in Mechanical Design and Thermofluids. He has taken numerous graduate courses in Business Administration and Technology Management at schools including MIT's Sloan School of Management. Additionally, he has earned a Black Belt in Innovation Engineering, which he taught as adjunct faculty at University of Maine during the program's early stages.

John is an active volunteer in the community having served as Chair of Freeport's Water District for many years, and currently as Trustee and Treasurer of the Owl's Head Transportation Museum. He also serves as the Maine Venture Fund representative on the Board of Nyle Corporation, Brewer.

